EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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July 10, 1981

1639 Tallow (England). Large quantities, Top quality. Quotations FOB. Prompt delivery. Bank ref: Barclays Bank Int. Ltd. Contact: N.P. Lees, Lovell & Christmas Ltd, Church Rd., Erith, Kent, England. Telex: 896681. Phone: 3224 36951.

1640 Plants (England). Interested in Bonsai, foliage plants and tropical plants (palms etc). Quantity unknown until varieties advised, Top quality, packaging saleable sizes. Quotations CIF. Delivery date autumn 1981. Bank ref: National Westminster Bank. Contact: Christopher Smith, Evergreen Enterprises Ltd, Defries House, Gowers Walk, London E1, England. Phone: 01 709 0135.

1641 Joint venture (Egypt). Looking for a U.S. business partner to establish a food Cold Storage in port City of Alexandria. Egyptian partner will provide the land and part of the capital, U.S. partner to provide know how, equipment and set-up operation. Bank ref: Bank of America, Valinda Branch, CA. Contact: Ahmed Eldrageely, 2652 Greenborough Pl, West Covina, California 91792. Phone: (213) 964-4143.

1642 Horsebeans (Egypt). Tender for 10,000 mt plus of minus 5% dry horsebeans latest crop. Committee has the right to increase or decrease the quantity. To be shipped 5000 mt during August 1981 and 5,000 mt during September 1981. Contact: General Authority for Supply Commodities, Purchasing Committee for Grain and its products, 24, El Gomhouria St., Cairo, Egypt. Cable: ESTRAM. Telex: 92062 ESTRAM.

1643 Canned fruit juice (Netherlands). Wants fruit juices (apple, orange, others) concentrated, hot pack. Quote CIF Rotterdam. Bank ref: Amro Bank-Roam. Contact: H. Van Wijnen, Hepromij B.V., Scheepmakershaven 298,3011 Va Rotterdam, Netherlands. Telex: 27481. Phone: 010-111770.

1644 Catsup (Netherlands). Wants tomato catsup, container load, standard 340 and 500 gr bottles. Quote CIF. Bank ref: Amro Bank N.V. Amsterdam. Contact: D. Den Heyer, Spyer, Ban Der Vijver En Zwanenburg B.V., Oude Kerkstraat 8, P.O. Box 27, 4870 AA Etten-Leur, Netherland. Telex: 54034. Cable: ESVEZET. Phone: 01608-17321.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

1645 Sunflower seed (Portugal). Sunflower seed for crushing, 30,000 tons, best quality as per international standards, in bulk. One shipment ASAP. Interested in becoming rep. of US exporter to Portugal (CAD). Quote FOB. Bank ref: Banco Portugues Do Atlantico, Rua Do Outo, 110, Lisboa 2, Portugal. Contact: Moises Broder, Euro-Atlantica, Representacoes Importacao E Exportacao, Sarl, Av. Da Republica, 37/3 1000 Lisboa, Portugal. Telex: 16461 ANTICA P, 12711 CEPRIC P. Phone: 760405, 767610.

1646-1648 Corn, wheat, sorghum (Portugal). Needs 30,000/45,000 mt each commodity corn - yellow U.S. 2, max 14.5% humidity. One shipment as soon as possible. Interested in becoming rep. of US exporter to Portugal (CAD). Quote FOB. Bank ref: Banco Portugues Do Atlantico, Rua Do Ouro, 110, Lisboa 2, Portugal. Contact: Moises Broder, Euro-Atlantica, Representacoes Importacao E Exportacao, Sarl, Av. Da Republica, 37/3, 1000 Lisboa, Portugal. Telex: 16461 ANTICA P, 12711 CEPRIC P. Phone: 760405, 767610.

1649 Sunflower seed (Portugal). Wants sunflower seed for crushing, 150,000 tons per year, best quality, as per international standards. Shipments every two months starting on/or about October/November 1981. Quote CIF C2 Leikoes. Bank ref: Banco Borges E Irmao, Porto. Contact: Carlos Saraiva, Cotagent, Representacoes, Lda, Av. Brasil, 757-1 4100 Porto, Portugal. Telex: 24236 COTREP P. Phone: 689135.

1650-1653 Canned vegetables, fruit juices, corn, fruit in syrup, fish (France). Container loads for each of above products with a minimum of 10,000 cartons. Shipment according to availabilities. Quote C&F Le Havre. Bank ref: Barclay's Bank, 106BIS Rue Saint-Lazare, 75009 Paris and Trade Development Bank, Avenue Montaigne 75008 Paris. Contact: Andre Levy, Impordis, Sarl, 34, Rue Du Kefir Orly, 94537 Rungis Cedex, France. Telex: 201 093 F. Phone: 675.92-50

1654 Live deer and deer products (Taiwan). Animal and animal products importer wishes to import 50 each of reindeer, white tail deer, mule deer, elk, spotted deer, red deer. Male and female, 6 months old. Shipment in July, if possible. Quote C&F Taiwan. Also wants fresh or dried velvet and other similar products of deer. Bank ref: First Commercial Bank, Taichung Branch. Contact: R.T. Chen, Cwec Enterprise Corporation, No. 30, Lane 102, Chung Cheng St., Taichung 400, Taiwan. Cable: "CWEC TAICHUNG. Telex: 51351 SSTBTI. Attn: CWEC.

1655 Rice (Netherlands). Long grain rice, 10,000 mt monthly, 25-35% brokens, in 50 kg bags, shipment July - August. Quote CIF Lome-Togo. Bank ref: Banco Espanol-Holanda, Rotterdam. Contact: Van Ijsbergen, International Trading Services, Toutenburg 42, 4761 Ns Zevenbergen, Netherlands. Telex: 26401 INTX. Phone: 01680-28000.

1656 Jasmine trees (France). Wants 12 Jasmine trees from Carolina (Guelsemium Sempervirens). Delivery soonest. Bank ref: Credit Agricole, 26 Quai De La Rapee, 75012 Paris. Contact: Pierre Seize, Simon Louis, S.A., Route D'Arpajon, 91680 Bruyeres-Le-Chatel, France. Telex: 600 940F. Phone: (6) 490.00-10.

1657 Soy protein (Spain). Soy protein (for the paper industry), 200 mt. Packaging 25 or 50-kilo paper bags. Quote CIF. Delivery ASAP. Bank ref: Central, Hispano Americano. Contact: Mr. Garate or Mr. Sagastibelza, Sarrio, Leize (Navarra), Spain. Phone: 948/510 000. Telex: 36282 SAPLE

1658 Banana seedlings (Egypt). Banana seedlings: 1) Gromochen variety, 2) Cavandish variety. 40,000 seedlings each variety, best quality, in polyethylene bags with peatmoss. One year old. Phytosanitary certificate stating seedlings are disease free. Quote C&F Cairo Airport. Bank ref: El Watany Bank for Investment. Contact: Dr. Talaat Hussein, Al Shark for Investment & Trading, 4, El Diwan St., Garden City, Cairo, Egypt. Telex: 93782 TALAAT-UN. Phone: 20340/22503 - Office. 33205 - Home.

1659 Abalone (Singapore). 100-200 X 4 doz. cartons prompt delivery. Quote CIF Singapore - Letter/sample. Bank ref: Chartered Bank, Battery Rd., Singapore. Contact: Ng Puay Khoon, Ghee Lian Corp. (Pte) Ltd., G.26 Hong Lim Shopping Center, South Bridge Rd., Singapore 0105. Cable: GHEE LIANCO. Phone: 2249066.

1660 Chicken (Egypt). Frozen chicken 900-1500 grams per bird (broilers) - wants to deal with producers only, 1,000 mt, grade A. Chicken must be slaughtered according to Islamic rites. Quote CIF Alexandria. Bank ref: Barclays Bank, Cairo. Contact: Hussain Adel Talaat, Manial Towers Company, 14, Abdel El Aziz El Dreny St., Manial, Cairo, Egypt. Telex: 92503 SHAWB-UN ATT. MANIAL TOWERS.

1661 Canned fruit juices (Singapore). Mixed container load - approx 6-8 containers per year. Standard packing, canned 12X46, 24X18, 48X6 (All in oz.) prompt delivery. Quote C&F Singapore. Bank ref: United Overseas Bank Ltd, Queenstown Branch, Singapore. Contact: A.B. Koh, Liaison Pte Ltd, Block 1045, 136 Eunos Ave 4, Singapore 1440. Phone: 7455446.

1662-1663 Sugar, yeast (Nigeria). Sugar and dry yeast 20 containers of each per year first class quality, standard packaging, label "Hope Mehmood". Quote C&F Lagos. Bank ref: Nigeria-Arab Bank Ltd, No. 6 Balogun St., Lagos, Nigeria. Contact: Kareem A. Mehmood, Karysons Enterprises, No. 11 Idunmoba Lane, Lagos, Nigeria. Cable: SONKARY. Phone: 632628.

1664-1667 Beef, chicken, turkey parts, eggs (Egypt). Wants to establish contacts with producers of 1) beef, 2) frozen chicken, 3) table eggs, and 4) turkey parts, Grade A quality. Chicken and beef must be slaughtered according to Islamic rites. Quote CIF Alexandria. Bank ref: Afro Arab Bank. Contact: Sadek Mohamed Nawar, Afro Arab Company, 37, Kasr El Nil St., P.O. Box 1929, Cairo, Egypt. Telex: 92670 AFARCO-UN. Cable: AFARCO EGYPT, CAIRO. Phone: 742015.

1668 Corn (Swaziland). Yellow corn for cattle feed, initially 140 tons per week, number two grade, bulk shipment, delivery soonest. Quote C&F. Bank ref: Standard Bank, Manzini, Swaziland. Contact: John Fourie, Swaziland Meat Corporation, P.O. Box 446, Manzini, Swaziland. Telex: WD 2083. Phone: Manzina, Swaziland, 52176 or 77 or 78.

1669 Peas and lentils (Peru). 200 bags of each, U.S. number one, in jute sacks. Local sanitary certificates required. Quote C&F Matarani. Bank ref: Banco Popular Del Peru, Sucursal Arequipa. Contact: Alfredo Angulo, Roden Y Cia. S.A., Ugarte 218, Arequipa, Peru. Phone: 215598 and 215588.

1670 Christmas tree seedlings (Venezuela). Needs quotes for best available. Immediate shipment. Quote CIF La Guaira. Bank ref: Banco De Lara. Contact: Richard Hart, Hacienda San Jose, Edif. Roraima, Ofic. 10-F, Ave. FCO De Miranda, Caracas, Venezuela. Telex: 51272 LOZYCOL. Phone: 33-51-97.

1671 Chicken (Egypt). Frozen chicken, 1,000 mt, grade A, 1 kgm - 1.2 kgm each, in polyethylene bags in cardboard boxes of 12 chicken each. Origin and date of slaughter stamped on box. Quotes CIF Alexandria. Contact: Hussein Ardel Razek, Alexandria Projects & Trading Company, 14, Ebn El-Sayegh Street, Alexandria, Egypt. Telex: 54213 WASSIM UN ATT: ATRAPCOM. Cable: ATRAPCOM. Phone: 23566 and 39978.

1672 Sugar (Egypt). Granulated white sugar, 10,000 mt, 99.7% purity. Quotes FOB and CIF Alexandria. Contact: Hussein Abdel Razek, Alexandria Projects & Trading Company, 14, Ebn El-Sayegh Street, Alexandria, Egypt. Telex: 54213 WASSIM UN ATT: ATRAPCOM. Cable: ATRAPCOM. Phone: 23566 and 39978.

1673-1674 Oranges, apples (Iceland). Wishes to buy U.S. fresh oranges and apples. Partnership established 1953, specializing in importation, wholesale distribution of fresh fruit. Firm is interested in receiving FOB Quotations Portsmouth, VA or New York, N.Y. Contact: Arnar Ingolesson, Manager, Bananasalan SF, Mjolnishol 12, 101 Reykjavik, Iceland. Cable: BANANASALAN, REYKJAVIK. Phone: 91/19890.

1675 Dried milk (Algeria). Tender with closing date of August 3 for heat medium spray powder skim milk, 12,400 mt. Deliveries as follows (in the following ports): Algiers - October 1981 2,000 mt, November 1981 2,100 mt, December 1981 2,100 mt. Oran - October 1981 1,000 mt, November 1981 1,000 mt, December 1981 1,100 mt. Annaba - October 1981 1,000 mt, November 1981 1,000 mt, December 1981 1,100 mt. Full details from address below. Offers and correspondence must be in French. Contact: Onalait, Comite Des Marches, 1, Place Carnot, Hussein-Dey, Algiers, Algeria. Telex: 52550. Cable: ONAL ALGER DZ. Phone: 77.01.67.

1676 Milk fat (Algeria). Tender with closing date of August 3 for Anhydrous milk fat for human consumption, 2,100 mt. Goods to be delivered as follows: 1,100 mt at port of Algiers. 1,000 mt at port of Oran around November 1981. Full details from office below. Offers and correspondence must be in French. Contact: Onalait, Comite Des Marches, 1, Place Carnot, Hussein-Day, Algiers, Algeria. Telex: 52550. Cable: ONAL ALGER DZ. Phone: 77.01.67.

1677 Cotton (Portugal). Interested in direct sale and representation for U.S. raw cotton. Represents some textile equipment and is well related with Portuguese textile industry. Contact: Rene Guimaraes, Manager, Rene Guimaraes, Lda., Rua Santa Catarina, 1207-1 Esq, 4000 Oporto, Portugal. Telex: 22211 REGUI-P. Cable: REGUI, PORTO. Phone: 490893.

1678 Chicken (Spain). Interested in frozen chickens, including broilers, fryers, roasters and capons, 800/1600 grams, heads and feet or, giblet in cavity, Muslim killed. Operates a long-established agency business operations cover a broad range of products and operates in Spain, Nigeria, and Middle East countries. Has a requirement for 500 to 1000 mt of product

per year. Request FOB quotations. Bank ref: Besser Company, P.O. Box 336, Alpena, Michigan 49707. Contact: William Tegtmeyer, Owner, Desengano, 12 Madrid 13, Spain. Cable: WILLTEG. Telex: 44123 JOCO E. Phone: 91/2224301.

1679 Rice (Zaire). Wants 5,000 mt of milled rice, white, long grain for human consumption. Wholesales and retails general merchandise, groceries and related food products in Kinshasa, Kananga, Tshikapa in West Kasai Province and Mbuji Mayi Mwene Ditu in East Kasi Providence. All correspondence should be in French. Payment by Letter of Credit. Contact: Kalonji Nsenda Budimukana, Ets. Kansebu, B.P. 15040, Kinshasa 1, Zaire. Telex: 21177. Cable: KANSEBU KINZR. Phone: 22833 and 26818.

1680 Poultry project (Yemen). The Agricultural Credit Bank plans to establish a poultry project which would supply 10,000 broilers a year to farmers nationwide. The project will include hatcheries, feed mills, and incubators. Hopes to find a foreign company specializing in poultry production to serve as consultant. Expects any interested companies to spend time in Yemen to study the market and determine its potential. Estimates the project coast to be 30 to 50 million. Contact: Taher Ahmed Rajab, Chairman, Agricultural Credit Bank, Sanaa, Yemen Arab Republic. Phone: 73493, 73494.

1681 Poultry project (Nigeria). Interested in joint venture with U.S. partner who can supply technical know-how, and can provide raw materials and machinery. Has completed first phase feasibility for poultry. Started on a old site 2 years ago and moving to new site gradually. Objectives are poultry, plantation corn, feed mill importation and distribution of agricultural equipment. Products expected to be table chicken, eggs, poultry feeds, etc.. Needs of partner is mainly equity participation, Nigerian partner - 60%, Foreign partner 40%. Total investment requirements - 1,000,000 Naira, total equity investment envisaged - 5,000,000 Naira. Bank ref: Isaac Osusola Dare, Insurance First Bank of Nigeria, Ltd. Industrial Estate, Ikeja/Nigeria, Lagos State. Contact: Diose Farms Limited, Care P.O. Box 2310, Ikeja, Lagos/Nigeria. Located at Ota Industrial Estate, Ogun-State/Nigeria.

1682 Butter (Netherlands). Unsalted butter in 10 gr, 15 gr, 20 gr packages. Quote: CIF. Bank ref: Abn Bank. Contact. W.E. Kaptein, Kaptein B.V., Trawlerkade 20, 1976 Cb Ijmuiden, Netherlands. Telex: 71115. Phone: 02550-23350.

1683 Veal livers, sweetbread, tongue, hearts (Belgium). Wants container loads of above variety meats. Fresh/frozen - vaccum packed or block frozen. Quote CIF. Bank ref: Generale Bankmaatschappij-Leuven. Contact: Jos Theys, Havenstraat 15, 3500 Haselt, Belgium. Telex: 39469. Phone: 011/212261.

1684 Poultry and beef parts, vegetable oil, sugar, pigs feet, poultry feed (Ghana). Ghana firm with branch office in the U.S. wants to buy one container load each of turkey, chicken and beef parts; edible (vegetable) oil in gallon containers; pigs feet in barrels; poultry feed in bags. Bank ref: Standard Bank Ghana Ltd. and Central Fidelity, Mt. Vernon, VA. Contact: Ida & Antwi Bawuah, 14219 Fallbrook Lane, Woodbridge, Va. 22193. Phone: (703) 680-2745.

1685 Corn (Egypt). Request bids for tender No. 14/1981 for 100,000 mt plus or minus 5% yellow or white corn latest crop. Committee is entitled to increase of decrease the quantity. August shipment. Offers to be submitted Latest 12 noon Saturday, July 25, 1981. Offers must be made through an Egyptian agent. Contact: General Authority for Supply Commodities, Purchasing Committee for Grain and its Products 24, El-Gomhouria Street, Cairo, Egypt. Cable: ESTRAM. Telex: 92062 ESTRAM.

1686 Frozen beef (Egypt). Request bids for Tender No. 2/1981/1982 for 2,000 tons plus or minus 10% frozen beef bone in and 2,000 tons plus or minus 10% boneless forequarters and/or compensated quarters. All males, age 1 to 3 and/or 3 to 5 years. To be shipped and arrive Egyptian ports September or October in one consignment of each kind on one vessel. Offers to be submitted latest noon Monday, July 20, 1981. Condition and specifications available from address below. Contact: General Authority for Supply Commidities, Purchasing Committee for Animal Products 24, El-Gomhouria St., Cairo, Egypt. Cable: ESTRAM. Telex: 92062 ESTRAM.

1687 Pulses (Spain). Wants dehyrated whole peas, 100-1,000 mt, Alaska variety, 60 kg sacks; and chickpeas, 100-1,000 mt, 70-80 seeds per ounce, 60, kg sacks. Quote CIF Malaga, Almeria or Cadiz ports. Delivery 20-30 days. Bank ref: Andalucia. Contact: Jose M. Barreda-Oca, Sociedad Cooperative Conservera, Carretera Benalua, S/N - Granada, Spain. Telex: 72506 E. Phone: 958/690 161.

1688 Turkey and turkey products (Singapore). Approx 5/6 20 ft container per annum, grade A/plant A, Cray-O-Vac skin tight packing for whole birds (cartons). Delivery throughout the year. Quote C&F Singapore (telex). Bank ref: European Asian Bank, Overseas Union Building, Collyer Quay, Singapore 0104. Contact: Glenn Allen Wood, Pacific Jaya Pte Ltd, Rm 1620 International Plaza, Anson Rd., Singapore 0207. Telex: RS 23365. Phone: 2204833.

1689 Frozen foods (Germany). Wants to buy U.S. deep frozen vegetables, all kinds, deep frozen foods, all kinds, and ice cream. Estimated annual quantity 100 mt. Firm established 1975. Annual sales Dm 24 million. Bank ref: Kreissparkasse 5144 Wegberg. Contact: Cassie-Eiskrem & Tiefkuehlkost Gmbh, Attn: G. Wallenfang, Postfach 1093, Bahnhofstr. 73, 5144 Wegberg, Germany.

1690-1691 Oats and barley (Colombia). Wants forage oats and forage barley, 250-300 tons, U.S. standard quality, in bulk or usual export packaging. Phyosanitary certificate required. Quote C&F and FAS. Bank ref: Banco Angle Colombiano, Antiguo Country, Ranco Del Comercio, Main Office, Bogota. Contact: Eduardo Puyana/Manual Abajo, David & Eduardo Puyana & CIA, Calle 16 No. 8-23, Apartado 7291, Bogota, D.E. Colombia. Telex: 41401 DAPUYANA CO. Cable: DAPUYANA. Phone: 284-0-300; 282-7014.

1692 Onions (Panama). Yellow Denver or Autraba, 30,000 - 50 pound bags, size 5-8.4 cm diameter, in 50 pound jute bags. Sanitary certificate from country of origin required. Quote CIF Panama City or FOB nearest U.S. port. Payment by Letter of Credit. Contact: E. Cruz, Promidex, APDO 1953, Panama 9A, Panam City. Telex: 2474. Phone: 64-9975.

New Publications

Single copies of the following are available by writing the Information Service Staff, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

World Coffee Production Up Dramatically In 1981/82. FCOF 3-81, July 1981.

1981 Potato Area Seen Rising In Canada, Declining in the EC and Japan, FVEG 4-81, June 1981.

World Cotton Situation, FC 14-81, June 1981.

Oilseeds and Products Trade Surplus Climbs to a Record $9 Billion in 1980. FOP 12-81, June 1981.

Foreign Trade Developments

Worldwide meeting of HRI industries in Switzerland. Representatives of the hotel, restaurant, institutional catering and tourist industries will be gathering for the 9th IGEHO exposition in Basel, Switzerland, November 12-18. At the last IGEHO (1979), 51,620 industry representatives and visitors met with 634 exhibitors from ten different countries. FAS has secured 28 booths for this major food exhibition which will be issued to U.S. exhibitors on a first come first served basis. Get the complete details of how you can participate in the 1981 IGEHO by contacting Bob Francis, Foreign Agricultural Service, USDA, Room 4945 South Bldg., Washington, D.C. 20250. Phone: (202) 447-7777.

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